1000 words

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Numbers Can Translate into Cost Savings

"I never met a number I didn't like," he said.

Big-Data crunches numbers or should I say sorts the numbers, specifically arranged into results by algorithms, suggesting choices for decision-makers. Benefits and salaries are the biggest driver, pushing costs up exponentially for local governments.

The human equation has incalculable variables, perhaps resolution based on numbers alone, inviting the question: can data factor in employee value and customer satisfaction?

Managers are charged with being cost conscious, spread-sheeting the numbers, putting government policy first, disregarding the impact on their employees until his or her findings are pushed up the ladder for Senior Management to review.

Numbers tell a linear story, needing to address quantifiable elements like sequence, time and date of calls for Fire and Police, knowing that all departments have a cost-percustomer-interaction ratio. The faster incidents are resolved, escalating efficiencies follow, raising the level of customer service.

"What is a world ruled by numbers and logic?" I asked myself.

The human equation needs numbers. Interpreted in a logical way to balance the profit and loss column, enabling people to make a living wage, sustaining the greater good for local governments. We need the facility of numbers, interpreted as a cost to survive, organized into communities, keeping civil society alive and communities safe.

I digress. A single mother trying to feed her household, working a job, counting on her benefits and salary to provide for her family, trying to avoid re-cycling the cycle of human despair through her work ethic. The numbers tell us this is an ongoing statistic, having made some bad choices, generating comments about why she is in this situation, asking ourselves do human beings have an inalienable right to decent housing, fresh water, food and health care?

The numbers will say, "The financial question has nothing to do with the ideological question of social justice, paying for social-experiments does not make fiscal sense, as Finland is doing: <u>http://www.businessinsider.com/finland-launches-basic-income-experiment-2016-12</u>."

I shall now humbly propose balance. Local Governments may have a dialogue with their employees, crafting directives to reduce costs, paying attention to little details like using both sides of the paper when printing, turning the lights off when you leave the tennis courts, changing the thermostats when the building is not occupied. Balance happens when local governments embrace the idea of educating their employees, publishing policies that promote team savings, making numbers work for both parties and save a few jobs along the way.

# Addendum

# **Executive Summary - Orange Beach Fact Sheet for 2016**

### **Resident Population**

Orange Beach enjoys a small-resident population of 5850 in 2015.

# Health Care Facilities (6)

South Baldwin Hospital in Foley Med-Star Ambulance Service with Helicopter Orange Beach Medical Center Orange Beach Walk-In Care American Urgent Care Southern Rapid Urgent Care

# **Public Safety**

Police: 56 Police Officers, 3 Part-Time Officers, 1 Animal Control, 3 Support Techs

Total Calls for service: 2015 - 12,823, 2016 - 17,089 Total Traffic Stops: 2015 - 765, 2016 - 1,289 Total DUIs: 2015 - 95, 2016 - 64 Total Speeding: 2015 - 245, 2016 - 406 Total Accidents: 2015 - 636, 2016 - 668 Total Drug Arrests: 2015 - 83, 2016 - 180

# Fire: 47 Fire Fighters doubling as EMTs or Paramedics, 8 Part-Time Fire Fighters and 14 Residents

Total Calls: 2,850 Calls, of those 1,690 were medical. No way to determine what calls occurred on the beach because the zones are geographically divided so the condos and the north side of the beach road would be included.

# **City Council**

Total Resolutions passed: 203 Total Ordinances passed: 26

# **Transportation Overview - Vehicles per hour estimate**

Foley Beach Express (Summer): 1888 per hour Loop Road (Summer - SR182: 2580 per hour Adventure Island (Summer - SR182): 2320 per hour Public (Summer - SR182): 2688 per hour Main Street Wharf (Summer - SR182): 1980 per hour Ono Island Bridge (Summer): 1804 per hour Marina Road (Summer - SR161): 2504 per hour Beach Road Widening Information: <u>SR182.COM</u>

# **Community Development**

Total Building Permits was 1599.

#### **Finance Department**

Total Business Licenses was 11,337.

#### Elections

Voters in November 8, 2016 General Election was 4360.

**Public WiFi (FREE):** City Hall, Community Development, Bradley Center, Recreation Center, Tennis Center, Aquatics Center, Art Center, Waterfront Park, Sail Camp, Library, Senior Center, Golf Center, Sportsplex, Events Center

#### School-System Enrollment (BCBE)

Orange Beach Elementary: 456 Gulf Shores Elementary (Title 1): 1027 Gulf Shores Middle School: 413 Gulf Shores High School: 844

#### Library (Books Checked Out)

Total Adult was 47,697 Total Children was 17,416

#### **Beach Ambassadors**

Public Interactions: 51,124 Promotional Items Distributed: 20,439 Glass Warnings Issued: 3322 Tent Warnings Issued: 3285 Tents Tagged: 886 Hole Warnings: 1378 Holes Filled: 2170 Trash Warnings: 485 Trash Bags Distributed: 5689 Law Enforcement Requests: 46 Fire/EMS/Rescue Requests: 14 Dog Issues/Encounters: 157 Wildlife Related Incidents: 88 Metal Shovel Warnings: 71

#### Parks and Recreation - Art Center

After School Arts Program, 4 classes (12 weeks each) - 100 participants Adult Art Education, 6 classes - 80 participants Hot Glass, 200 classes - 500 people Clay, 125 classes - 300 people Summer camp, 2 camps - 100 kids Numbers should be similar for 2017.

# Parks and Recreation - Aquatics Center

Total Visitors including recurring: 7,431.

### Parks and Recreation - Camp Sunshine

Total in Main Building and Portable is 100 - 150 children year round

# Parks and Recreation - Event Center

Total Events: 83 Total Attendees: 69,310

# Parks and Recreation - Golf Center

Total N/A

**Parks and Recreation - Recreation Center** Total Visitors including recurring: 84,260.

# Parks and Recreation - Sail Camp

Total Students was 300.

# Parks and Recreation - Senior Center

Total N/A

#### Parks and Recreation - Sportsplex

Total Events was 61, not including our youth-recreation sports or GSHS soccer games.

### Parks and Recreation - Tennis Center

Total Visitors including recurring: 6,996.